



**DUC KHANH**<sup>®</sup>  
Trading Technologies



Profile 

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## EXECUTIVE LETTER

*Dear Valued Clients,*

Duc Khanh Pty Ltd established on 25 September 2006 in accordance with trading Licence Number 35007565411 issued by the Planning and Investment Department of Ba Ria – Vung Tau, Viet Nam. Almost 10 years, Duc Khanh is the leading company for importing and supplying industrial products, accessories for oil and gas industry, marine and seaport products, automation and mechanical products.

In addition, the company is supplying audio products, lighting and accessories. We are proud to be the agent for more than 50 world well-known manufacturers including: DENON, BOSE, JBL, PIONEER, HARMAN PRO, TANNOY, BOSCH, TOA ...

With years of experience on technical knowledge together with the management team, consist of experienced engineers and staffs, survey it is the reliable and trustworthy company for both businesses nationally and internationally.

Yours sincerely!

**Managing Director.**

A close-up photograph of a person's hand holding a silver and black ballpoint pen, positioned as if about to sign a document. The background is a blurred office setting.

*Phung Cong Duc*



## CUSTOMER POLICY

### PROFESSIONAL PRODUCT SALE POLICY

Company has established product sale policy and professional sale team. Demonstrated by enthusiastic advice, thoughtful, product knowledgeable, which will support to bring the best benefit for customers.



### COMPLETE PACKAGE SOLUTION

This solution will support customers during selection phase comprehensively, to avoid using wrong purpose, leading to wasteful for business including: product selection advice, installation, technology transfer, guarantee and so on.



### SUPPLYING HIGH QUALITY PRODUCTS

Company commits to supply high quality products for customers only, with complete original manufacturer's certificates, quality certificates and all other valid documents from reputable domestic and international brands. In addition, we are constantly reminding the customer on product price to deliver maximum benefit with the best cost.



### WARRANTY & MANTAINACE SERVICES

On top of manufacturer guarantee, our company has other technical support services such as: inspection, consultancy, emergency support, guarantee packages, prevention and prediction as well as suitable guarantee program for emergency situations.





## MAIN BUSINESS AREAS

### OIL AND GAS INDUSTRIAL PRODUCTS

Company operates in the areas of system integration, consultancy, design, installation, transferring into operation for the oil and gas industry. Furthermore, we are importing directly and supplying many products for automation control, gas compressors, hydraulic and accessories for alternative synchronization.





## OIL & GAS INDUSTRIAL PRODUCTS



## SUPPLY INDUSTRIAL ELECTRICAL PRODUCTS

Duc Khanh is proud to be the authorized dealer for many reputable industrial electrical brands such as: Schneider, ABB, Omron, Siemens, Phoenix Contact and so on...

In addition, we supply other industrial products such as: industrial electrical panels and explosion-proof products (explosion-proof lights, socket and plugs etc...), electrical installation products such as ladders, cable tray, cable glands, cable screws and conduits... for increase efficiency and business expansion.





## SUPPLY ELECTRICAL WIRES AND CABLES

Duc Khanh is the authorized dealer for domestic electrical cable manufacturers such as: CADIVI, TAYA, EVERTOP, HWASAN, SAMWON... Our company is also the direct importing and supplying low voltage cable, Marine & Offshore cable. Fire resistant electrical cables RFOU, BFOU. Flame retardant control cable, FA-TPYCY.

Instrument cable, measurement, communication, crane, welding cable, high temperature resistant cables, soft rubber coated cables such as: RUBER CABLE, HO5VV-K, HO7NR-F.

To enrich full product range and comparative price for servicing oil and gas, shipbuilding and seaport industries.





## OIL & GAS INDUSTRIAL PRODUCTS



## SUPPLY ACCURACY MEASUREMENT PRODUCTS

We supply advance measurement products such as: multifunction dedicated meters, measuring tools, measuring machines from reputable manufacturers such as: Fluke, Hioki, Kyoritsu... for using in test laboratory, oil and gas industry, shipbuilding... With high level of accuracy, high diagnostic capability, appropriate designed products for the users, easy to adjust and use.







## OIL & GAS INDUSTRIAL PRODUCTS

### SUPPLY DIFFERENT TYPES OF VALVES, FITTINGS, CONNECTIONS, FLANGES & ACCESSORIES.

Gas compressor and hydraulic products such as: high quality brass and stainless steel valves, fittings, tubing, connections, flanges and accessories... meeting almost user requirements and supporting to the oil and gas, and marine industries. Products come from highly reputed brands in the current market such as: Swagelok, Parker, SMS and so on.





## OIL & GAS INDUSTRIAL PRODUCTS



### SUPPLY HYDRAULIC TUBING AND FITTINGS.

Hydraulic tubing and fittings supplied by our company have been fully satisfied to the toughest requirements in the heavy industry environment such as oil and gas, marine... full range of variety, trademark, easy to meet every customer's choice. Stainless steel, copper, aluminum, aluminum alloy valves, tubing, connections, flanges and accessories... ensuring they meet the required durability, low-pressure consumption, no leak, no contain or generate air bubbles.





## MECHANICAL & SHIPBUILDING PRODUCTS

In order to meet most of the demand for supplies, equipment for shipbuilding industry, floating vessel works, service and maintenance of customer. Company supplies high quality state of the art products and equipment including: hydraulic lifting jack, welding equipment, drilling, cutting, grinding etc... They are all ensured durability, safety and reasonable price.





## MECHANICAL & SHIPBUILDING PRODUCTS



## SUPPLY HIGH PRESSURE HYDRAULIC TOOLS AND EQUIPMENT

This solution is for most of the hydraulic works in bending, lifting, pushing, pulling for heavy and shipbuilding industries, bringing hundred of different configurations of hydraulic cylinders and mechanical tools, these equipment together with other related products from world leading manufacturers including: Enerpac (USA), Masada (Japan), Larzep (Spain).

Moreover, we also supply many specialized hand tools of the industrial tool group such as: Stanley, Ridgid, Crossman.... with long durability and endorsed quality.



## MECHANICAL & SHIPBUILDING PRODUCTS



## SUPPLY DRILLING, CUTTING, GRINDING AND WELDING TOOLS

Many dedicated smart designed hand tools, meeting high speeding standard, accuracy, powerful, bringing best solution for specialized works in the mechanical product and ship building industry. These drilling, cutting, grinding and welding tools by such: Bosch, Makita, Hitachi etc.... We ensure customers will use the best quality tools with readily available spare parts, easy to manipulate obtaining the most effective work.

These tools cannot be missed in the mechanical products and shipbuilding industries. Welding products supplied by our company will include welding accessories. Our products are highly applicable quick splash, antin-electrified, solidly made, energy saving, easy to handles tools.



## MECHANICAL & SHIPBUILDING PRODUCTS



### SUPPLY AIR COMPRESSOR & INDUSTRIAL COOLING FANS

Company supplies air compressor system with high capacity, long service life.

Besides, we also supply industrial cooling fans, dedicated air ducts.

Many type of attractive designed centrifugal fans with attractive design, long lasting, good capacity for contributing to high efficient work.





## SEAPORT PRODUCTS

Duc Khanh specializes in supplying to businesses in the seaport field products such as: mechanical equipment, lifting tools, safety gears, and electrical equipment etc...

In addition to special sophisticated equipment, high quality, environment friendly, we also expand into other services such as: installation advice, machine repairing, and equipment replacement...





## SEAPORT PRODUCTS

### SUPPLY LIFTING EQUIPMENTS

Responsible to distribute equipment such as: Electric block and tackle, chain, hoists, crane system, all products met required standard quality, long last duration, assured improvement, permitting to operate in restricted environment and imported entirely from specialized manufacturers, reputable countries such as: Japan, Korea and so on.







## SEAPORT PRODUCTS

### SUPPLY CRANE CABLE & HOOKS

With crane cable and accessories from India, Korea etc... complete safety criteria operation. Diversity product range, different sizes, high capacity, motor operated for handling services, delivery within seaport area.

In parallel, our company also focuses on importing to supply additional protective work wear such as specialized gloves to avoid injury. Products with function to minimize personal hand injury.





## SUPPLY MOTOR & MOTORTGEAR



Motor and motorgear supplied by Duc Khanh are products for servicing seaport and heavy industries. Therefore, the parameters were focused on ensuring consistent high quality, high capacity, energy saving, fast cooling mode, gentle start, obtaining highly effective operation.

Authorized dealer for Siemens, Teco, and Washing etc...We are making sure to bring the best choice for businesses.

## SUPPLY BEARINGS & SUPPORTS

Duc Khanh is proud to be the authorized dealer of many well-known manufacturers such as: SKF, NSK, NTN, KOYO, ASAHI, FAG and INA. All products met required standard quality, very stable and high precision in operation. Products with anti-friction system already installed and applied lubrication readily for simple and quick installation.





## ELECTRONICS - AUDIO PRODUCTS



## SUPPLY CONFERENCE PRODUCTS

Including slideshow equipment, communication via online specialized teleconference system.

In addition, we also supply electronic products and other related accessories such as: camera, projector, microphone, wire and wireless headphone ensuring comparable helping the users communicate naturally, comfortably, compatible with different environment, simple design, easy to use and can be connected to other multimedia.





## FAMILY ENTERTAINMENT AUDIO - VISUAL SYSTEM

### SELECTED AUDIO, FAMILY KARAOKE SYSTEMS

Updated audio technology, latest visual. Duc Khanh is always proud to bring to families rich selection of audio-visual entertainment systems with the most sophisticated technology.

Authorized retailer for many manufacturers such as: Denon, Jamo, Bose, JBL... in order to satisfy all client requirements of audio-visual entertainment system.





## PROFESSIONAL AUDIO PRODUCTS



Supply professional audio products and lightings for performance stages, hotels, restaurants, bars, beer clubs, coffee shops, swimming pools etc...

We strive to achieve the objective of bringing the optimum audio solution, audio-visual equipment to improve efficiency of the use and investment of customers.





## ELECTRONIC AUDIO SYSTEMS



### BAR, COFFEE SHOP, OUTDOOR GARDEN AUDIO SYSTEMS

To select a suitable audio system for a designed outdoor garden is not a simple task. Therefore, the task to select audio equipment, suitable speaker locations, speaker power, suitable sound zoning will help to bring the best performance in use.

With our experience in designing, constructing and installing sound systems for bar, coffee shop, outdoor garden etc...Duc Khanh will provide the most efficient and suitable solution for each individual customer's requirement.





## CHOSEN PARTNERS

Duc Khanh has established business relation with many reputable manufacturers worldwide bringing to customers diversified technology products, high quality.

We always respect the trust of partners for our company. Duc Khanh commits to a professional collaboration, bringing optimal benefits for domestic and international partners and success for both parties.

We are proud to introduce selected equipment suppliers as follow:

### CÁC NHÀ CUNG CẤP THIẾT BỊ



## CHOSEN CUSTOMERS

With many years operating experience in supplying equipment to specialized technical industry, ship building, seaport service. Duc Khanh has become reputed supplier for large and small businesses operating in the above industries. We are proud to serve bringing the best after-sales service for customers.

### KHÁCH HÀNG TIÊU BIỂU CỦA ĐỨC KHANH



Schlumberger

HALLIBURTON



BUNGE



TRIYARDS

POmina

Metacor  
International







**DUC KHANH COMPANY LIMITED**

Address: 206 Ba Cu Street, Ward 3, Vung Tau City, Viet Nam.  
Tel: (+84) 643854154- Hotline: (+84) 903375023 Fax: (+84) 646254182  
Email: [info@duckhanh.com.vn](mailto:info@duckhanh.com.vn)- Website: [duckhanh.com.vn](http://duckhanh.com.vn)